

Item	Title	Runnig Tir Cat.	Price	Discount	Dealer Cost	Available
AM50	Earn \$50,000 A Year in Your Own Cleaning Service		Self	\$149.00	25.0%	\$111.75 y
AM5P	Earn \$50,000 A Year in Your Own Cleaning Service (correspondence course)			\$289.00	25.0%	\$216.75 y
ASC	After the Smoke Clears: A Fire and Smoke Damage restoration Manual		Tech	\$169.00	10.0%	\$152.10 y
BAS	Set Blue books			\$130.00	10.0%	\$117.00 y
BAU	Business as Unusual		Man	\$9.00	10.0%	\$8.10 y
BBD	Bluebook for Agents, Adjustors and Contractors		bid	\$45.00	10.0%	\$40.50 y
BBP	Bluebook for Agents, Adjustors and Contractors		bid	\$85.00	10.0%	\$76.50 y
BDM	Building Design for Maintainability		Man	\$30.00	25.0%	\$22.50 y
BPCP	Bloodborne Pathogens Exposure Control Plan		othe	\$25.00	25.0%	\$18.75 y
BSM	Building Services Management		Man	\$25.00	25.0%	\$18.75 y
C104	Comercial Carpet Installation Standard CRI-104		Carp	\$15.00	10.0%	\$13.50 y
C105	Residential Carpet Installation Standard		Carp	\$15.00	10.0%	\$13.50 y
CAC	The Claims Advisor: Carpet		Insp	\$299.00	10.0%	\$269.10 y
CAHS	The Claims Advisor: Resilient Floors		Insp	\$299.00	10.0%	\$269.10 y
CBD	Cleaning Bid Documents		bid	\$250.00	25.0%	\$187.50 y
CCG	Carpet Cleaners Guide to Increased Sales		Carp	\$25.00	25.0%	\$18.75 y
CCH	The Complete Custodial Handbook		Tech	\$70.00	10.0%	\$63.00 n
CCT1	Chapter 1 - CCTM the Basics		Tech	\$25.00	25.0%	\$18.75 y
CCT2	Chapter 2 - CCTM Hard, Resilient and Wood Floor Care		Tech	\$38.00	25.0%	\$28.50 y
CCT3	Comprehensive Rug and Carpet Cleaning		Carp	\$48.00	25.0%	\$36.00 y
CCT3	Chapter 3 - (CCTM) Rug and Carpet Cleaning		Tech	\$48.00	25.0%	\$36.00 y
CCT4	Chapter 4 - CCTM Special Areas		Tech	\$38.00	25.0%	\$28.50 y
CCTB	Comprehensive Custodial Training Manual (CCTB)		Tech	\$118.00	25.0%	\$88.50 y
CCTM	Comprehensive Custodial Training Manual (CCTM)		Tech	\$98.00	25.0%	\$73.50 y
CD	Comprehensive Deodorization		Tech	\$110.00	10.0%	\$99.00 y
CE	Custodial Excellence		Man	\$48.00	25.0%	\$36.00 y
CFCR	Clean it Fast Clean it Right		Hous	\$20.00	10.0%	\$18.00 y
CIG	Guide for the Inspection of Textile Floor Coverings		Insp	\$15.00	10.0%	\$13.50 y
CIH	Carpet Inspector's Handbook		Insp	\$110.00	25.0%	\$82.50 y
CKE	Commercial Kitchen Exhaust System Cleaning Manual		Tech	\$229.00	10.0%	\$206.10 y
CMC	Cleaning makes Cents Benchmarks for Managerial		Man	\$140.00	10.0%	\$126.00 y
CRRC	Care and Repair of Rugs and Carpets		Carp	\$25.00	10.0%	\$22.50 n
CS001	Clean Schools 2000 and Beyond Par 1 Classrooms, Restrooms and Quality Control		Tech	\$25.00	25.0%	\$18.75 y
CS002	Clean Schools 2000 and Beyond Part 2 Carpet Care and Spotting		Carp	\$25.00	25.0%	\$18.75 y
CS003	Clean Schools 2000 and Beyond Part 3 Hard and Resilient Floor Care		Carp	\$25.00	25.0%	\$18.75 y
CS004	Clean Schools 2000 and Beyond Part 4 Management and Supervision		Man	\$25.00	25.0%	\$18.75 n

CS01	Carpet Cleaning Standard S001		Carp	\$15.00	10.0%	\$13.50	y
CSA	Custodial Supervision of Adults with Special Needs		Man	\$46.00	25.0%	\$34.50	y
CSG	Custodial Staffing Guidelines for Educational Facilities		Man	\$125.00	10.0%	\$112.50	y
CSH	The Carpet Salesman's Handbook		Carp	\$55.00	NA	#VALUE!	n
CSM	Custodial Safety Manual		othe	\$25.00	25.0%	\$18.75	y
CSP	Custodial Safety Cartoon Posters		othe	\$20.00	25.0%	\$15.00	y
CSSN	Custodial Skills for Adults with Special Needs		Man	\$36.00	25.0%	\$27.00	y
CT	Cleaning Times		Bid	\$20.00	10.0%	\$18.00	y
DCO	Drapery Cleaning On Site		Carp	\$25.00	25.0%	\$18.75	y
DID	Do I Dust or Vacuum First		Hous	\$15.00	10.0%	\$13.50	y
DTCF	Diagnostic Techniques for the investigation of Carpet Complaints		Insp	\$60.00	10.0%	\$54.00	y
EHC	The Employee Handbook for Organizational Change		Man	\$9.00	10.0%	\$8.10	y
ELCM	European Legislation for Cleaning and Maintenance Industry		Tech	\$80.00	10.0%	\$72.00	y
ETC	Even if you Think it's Clean It's Not		Hous	\$25.00	25.0%	\$18.75	y
EV	Everything You Need to Know to Start a House Cleaning Service		Hous	\$38.00	25.0%	\$28.50	y
FAQ	Frequently Asked Questions in the Cleaning Industry		Tech	\$25.00	10.0%	\$22.50	y
FCD	Floor Covering Dictionary		Insp	\$89.00	10.0%	\$80.10	y
FCI	Floor Covering: The Only Complete Installation Guide		Carp	\$35.00	10.0%	\$31.50	y
FONW	Fire's Out! Now What? Disaster Restoration		Tech	\$249.00	10.0%	\$224.10	y
FR	Fire Restoration and Insurance Work		Tech	\$25.00	10.0%	\$22.50	y
FS	Food Service: Health, Sanitation, and Safety		Tech	\$78.00	25.0%	\$58.50	y
FSS	Food Store Sanitation		Tech	\$67.00	10.0%	\$60.30	y
GSM	The New Good School Maintenance		Tech	\$45.00	10.0%	\$40.50	y
HBS	How to Buy a Small Business, or Sell One: A Procedures Manual		Self	\$67.00	25.0%	\$50.25	y
HCE	How to Clean Practically Anything		Hous	\$18.00	10.0%	\$16.20	y
HCL	How to Start a Corporation Without a Lawyer, For Under \$75		Self	\$40.00	25.0%	\$30.00	y
HE	How to Earn \$15 to \$50 an Hour with a Pick Up Truck or Van		Self	\$21.00	25.0%	\$15.75	y
HH	Housekeeping Handbook for Institutions, Business and Industry		Tech	\$59.00	25.0%	\$44.25	y
HPW	Masonry Cleaning and High Pressure Washing		Tech	\$35.00	25.0%	\$26.25	y
HRWC	High Rise Window Cleaning Techniques and Equipment		Tech	\$38.00	10.0%	\$34.20	n
HT	How to Start and Operate a Successful Cleaning Business		Self	\$25.00	25.0%	\$18.75	y
HTHC	How to Handbook of Carpets		Carp	\$54.00	25.0%	\$40.50	y
HTSP	How to Sell and Price Contract Cleaning		bid	\$87.00	25.0%	\$65.25	y
IAM	Indoor Air Quality: A Marketing Manual		Tech	\$88.00	10.0%	\$79.20	y
ICF	The Identification of Carpet Faults		Insp	\$60.00	10.0%	\$54.00	y
IDP	It Doesn't Pay to Work too Hard		Man	\$25.00	25.0%	\$18.75	y
IFB	Inside the Family Business		Self	\$33.00	10.0%	\$29.70	y

IG	Instructor's Guide (to Comprehensive Custodial Training Programs)		Tech	\$130.00	25.0%	\$97.50	y
IH	The "I Hate to Clean" Guide to Home Care		Hous	\$18.00	25.0%	\$13.50	y
IIAQ	Introduction to Indoor Air Quality		Tech	\$73.00	10.0%	\$65.70	y
ILA	Is There Life After Housework		Hous	\$15.00	10.0%	\$13.50	y
ILF	Infection Control for Lodging and Food Service Establishments		Tech	\$26.00	10.0%	\$23.40	y
IRP	How to Implement an Office Paper Recycling Program		othe	\$78.00	25.0%	\$58.50	y
KH	Know-How		Tech	\$24.00	10.0%	\$21.60	y
MDCA	The U.S. Carpet Cleaning Industry		Carp	\$995.00	10.0%	\$895.50	y
MDCL	The U.S. Commercial & Residential Cleaning Services Industry		Hous	\$1,395.00	10.0%	\$1,255.50	y
MEFC	Measuring and Estimating Floor Coverings		Carp	\$48.00	10.0%	\$43.20	y
MHO	Managing Housekeeping and Custodial Operations		Man	\$80.00	10.0%	\$72.00	y
NIDR	Fire and Smoke Damage Repair Guidelines		Tech	\$59.00	10.0%	\$53.10	y
NT	No Time to Clean		Hous	\$13.00	10.0%	\$11.70	y
OFC	On-Site Fabric Care		Carp	\$25.00	25.0%	\$18.75	y
ORR	Oriental Rug Repair		Carp	\$59.00	10.0%	\$53.10	y
OSB	From the Other Side of the Bed		Self	\$26.00	10.0%	\$23.40	y
PBCB	Profitable Bookkeeping for Cleaning Business		Self	\$39.00	25.0%	\$29.25	y
PBE	Protecting the Built Environment: Cleaning for Health		Man	\$68.00	10.0%	\$61.20	y
PBSS	Profitable Bookkeeping for Small Service Shops		Self	\$35.00	25.0%	\$26.25	y
PCBM	Professional Cleaning and Building Maintenance		Tech	\$25.00	25.0%	\$18.75	y
PCRT	Carpet Redyeing Training Manual and Color Guide		Insp	\$98.00	10.0%	\$88.20	y
POG	Plateaus of Growth for Building Service Contractors		Self	\$25.00	10.0%	\$22.50	y
PUC	Comprehensive Upholstery and Drapery Cleaning		Carp	\$140.00	25.0%	\$105.00	y
PWG	Power Waher's Guidebook		Tech	\$30.00	10.0%	\$27.00	y
RD	Restorative Drying: A Complete Technical Guide to Water Damage Restoration		Tech	\$145.00	10.0%	\$130.50	y
S300	Standard and Reference Guide for Professional Upholstery Cleaning		Insp	\$25.00	10.0%	\$22.50	y
SCH	School Custodian's Handbook		Tech	\$43.00	25.0%	\$32.25	y
SCMS	Systematic Cleaning Made Simple		Tech	\$25.00	25.0%	\$18.75	n
SFP	Slip-and-Fall Prevention Made Easy			\$65.00	10.0%	\$58.50	y
SG	Supervisors Guide to Successful Training		Man	\$23.00	25.0%	\$17.25	y
SH	The Supervisors Handbook		Man	\$25.00	25.0%	\$18.75	n
SP	Selling Professionally		Man	\$22.00	25.0%	\$16.50	y
SPC	Speed Cleaning for Homes and Apartments		Hous	\$17.00	10.0%	\$15.30	y
TBC	Too Busy to Clean?		Hous	\$18.00	10.0%	\$16.20	y
THB	The Housekeeper's Bible (How to Communicate with your Spanish Speaking Help		Hous	\$17.00	10.0%	\$15.30	y
TQM	Total Quality Management for Custodial Operations		Man	\$69.00	10.0%	\$62.10	y
TSP	Trauma Scene Practioner & Bloodborne Pathogens Training			\$99.00	10.0%	\$89.10	y

TYD	Tickle Your Duster		othe	\$6.00	25.0%	\$4.50	y
UCO	Upolstery Cleaning On-Site		Carp	\$25.00	25.0%	\$18.75	y
VPCD	Carpet Spot Color Repair Manual and Video		Insp	\$168.00	10.0%	\$151.20	y
VTRC	Ceramic Tile Repair and Regrouting: Tubs, Shower Stalls, and Counters		Tech	\$139.00	25.0%	\$104.25	y
WCB	How to Start a Window Cleaning Business		Self	\$25.00	25.0%	\$18.75	y
WDG	Water Damage Guidelines		Insp	\$35.00	10.0%	\$31.50	y
CAT	Catalog					\$0.00	y
VAC	Administering Cleaning Service Contracts		sem	\$65.00	25.0%	\$48.75	y
VAG	Clean Room Apparel and Gowning Techniques			\$150.00	10.0%	\$135.00	y
VBD	Bacteria & Disease Control			\$60.00	10.0%	\$54.00	y
VBP	Bloodborne Pathogen Video			\$150.00	10.0%	\$135.00	y
VCAZ	Cleaning Basics A to Z		dem	\$89.00	25.0%	\$66.75	y
VCB	How to Clean Mini Blinds: An Alternative Method			\$69.00	10.0%	\$62.10	y
VCC	Computer Cleaning		dem	\$98.00	10.0%	\$88.20	y
VCCS	Prospecting for Contract Cleaning Services			\$150.00	10.0%	\$135.00	y
VCE	House and Apartment Cleaning: Routine Procedures			\$98.00	10.0%	\$88.20	y
VCI	Making Effective Cleaning Inspections			\$150.00	10.0%	\$135.00	y
VCM	Ground Rules for Clean Room Maintenance			\$150.00	10.0%	\$135.00	y
VCOR	Cleaning the Operation Room			\$150.00	10.0%	\$135.00	y
VCPR	Cleaning the Patient Restroom			\$150.00	10.0%	\$135.00	y
VCRM	Clean Room Training Manual			\$150.00	10.0%	\$135.00	y
VCS	Carpet Spotting		dem	\$129.00	10.0%	\$116.10	y
VCSS	Cleaning Schools in 2000 and Beyond			\$100.00	25.0%	\$75.00	y
VCUO	Chemicals, Spills, Leaks & Clean-Up Operations			\$30.00	0.0%	\$30.00	y
VD1	Office Cleaning Part I			\$150.00	10.0%	\$135.00	y
VD2	Office Cleaning Part II			\$150.00	10.0%	\$135.00	y
VDG3	Direct Glue Down Carpet Installation			\$60.00	10.0%	\$54.00	y
VDG4	Double Glue Down Carpet Installation			\$60.00	10.0%	\$54.00	y
VDR	Basic Restroom Cleaning		dem	\$150.00	10.0%	\$135.00	y
VDU	Cleaning the Discharge Unit			\$150.00	10.0%	\$135.00	y
VET	Employee Training--The How and Why		sem	\$65.00	25.0%	\$48.75	y
VF1	How to Improve Yourself			\$65.00	25.0%	\$48.75	y
VF2	Five Steps to Success		sem	\$65.00	25.0%	\$48.75	y
VF3	More Steps to Success			\$65.00	25.0%	\$48.75	y
VFCI	The Future of the Cleaning Industry		sem	\$85.00	25.0%	\$63.75	y
VFM	Daily Floor Maintenance			\$150.00	10.0%	\$135.00	y
VFPR	Formica and Porcelain Recoloring		dem	\$99.00	10.0%	\$89.10	y

VGC	Graffiti Control and Fire Retardant			\$89.00	10.0%	\$80.10	y
VGR	Ground Rules for Custodians			\$150.00	10.0%	\$135.00	y
VHCS	House Cleaning Supplies			\$98.00	10.0%	\$88.20	y
VHF	High Speed Floor Maintenance			\$150.00	10.0%	\$135.00	y
VHOS	History of Sanitation			\$100.00	10.0%	\$90.00	y
VHQ	Housekeeping: Quality Guestroom Service				10.0%	\$0.00	y
VHSC	House Cleaning: Start Up Operations (Maid Service Operating)			\$150.00	10.0%	\$135.00	y
VIC	Theory of Infectious Cleaning			\$150.00	10.0%	\$135.00	y
VITL	Is There Life After Housework / House Cleaning Seminar		sem	\$65.00	10.0%	\$58.50	y
VKQ	How to Find and Keep Qualified Employees			\$65.00	25.0%	\$48.75	y
VKS	Kitchen Sanitation			\$159.00	10.0%	\$143.10	y
VLB	How to Get What You Want From Your Life and Business			\$65.00	25.0%	\$48.75	y
VMC	Methods of Carpet Cleaning			\$150.00	10.0%	\$135.00	y
VMCB	Custodian Blues			\$25.00	25.0%	\$18.75	y
VMO	Make Ready Cleaning (previously: Cleaning Vacant Resident Units)		dem	\$98.00	10.0%	\$88.20	y
VOLC	On-Location Carpet Cleaning			\$129.00	10.0%	\$116.10	y
VOMB	Operating and Managing a Custodial Business		sem	\$148.00	25.0%	\$111.00	y
VOR	Only One Earth			\$78.00	25.0%	\$58.50	y
VPC1	Preparation for Carpet Installation-Vol. 1			\$60.00	10.0%	\$54.00	y
VPCD	Carpet Spot Color Repair Manual and Video				10.0%	\$0.00	y
VPCP	Presenting Cleaning Proposals			\$150.00	10.0%	\$135.00	y
VPFR	Porcelain and Formica Repair			\$79.00	25.0%	\$59.25	y
VPU	Cleaning the Occupied Patient Unit			\$150.00	10.0%	\$135.00	y
VRF	Clean Room Floor Maintenance			\$150.00	10.0%	\$135.00	y
VRI	The Residential Restorative Drying Inspection				10.0%	\$0.00	y
VRT1	Facility Cleaning--Right to Know			\$150.00	10.0%	\$135.00	y
VRT2	Kitchen Service Right to Know			\$150.00	10.0%	\$135.00	y
VRVH	Restaurant Vent and Hood Cleaning			\$85.00	10.0%	\$76.50	y
VS1	How to Close a Sale: Part 1			\$150.00	10.0%	\$135.00	y
VS2	How to Close a Sale: Part 2			\$150.00	10.0%	\$135.00	y
VSC	Safety for Custodians			\$150.00	10.0%	\$135.00	y
VSCR	Supervising Clean Room Cleaning			\$150.00	10.0%	\$135.00	y
VSH	Safety for Hospital Housekeepers			\$150.00	10.0%	\$135.00	y
VSI2	Stretch in Carpet Installation			\$60.00	10.0%	\$54.00	y
VSL	Shower and Locker Room			\$159.00	10.0%	\$143.10	y
VSPC	Speed Cleaning Homes and Apartments			\$65.00	10.0%	\$58.50	y
VSS	Stripping and Finishing Floors			\$150.00	10.0%	\$135.00	y

VTCO	Team Cleaning: How to Coach a Successful Team (overview & implementation)			\$129.00	10.0%	\$116.10	y
VTCR	Team Cleaning: How to be a Restroom Specialist			\$129.00	10.0%	\$116.10	y
VCRC	The Theory of Clean Room Cleaning			\$150.00	10.0%	\$135.00	y
VTCV	Team Cleaning: How to be a Vacuum Specialist			\$129.00	10.0%	\$116.10	y
VTRC	Ceramic Tile Repair and Regrouting			\$139.00	10.0%	\$125.10	y
VWC	Superspeed Window Cleaning			\$65.00	10.0%	\$58.50	y
VWDR	Water-Damage Restoration			\$129.00	10.0%	\$116.10	y
VWYH	Wash Your Hands (Handwashing Video)			\$65.00	10.0%	\$58.50	y
S2020	Facilities Maintenance Software	plan	#####		0.0%	\$14,000.00	y
SACE	SuperAce	sche		\$1,995.00	0.0%	\$1,995.00	y
SATM	Telephone Time Keeping	track		\$2,895.00	0.0%	\$2,895.00	y
SBP	Bid Pro	bidd		\$249.00	0.0%	\$249.00	y
SCA	Custodial Manager's Companion	budg		\$4,450.00	0.0%	\$4,450.00	y
SCI	Contractor's Companion	time		\$395.00	0.0%	\$395.00	y
SIC	Inspector's Companion	insp		\$750.00	0.0%	\$750.00	y
SIP	Inventory Pro	track		\$249.00	0.0%	\$249.00	y
SIPP	Inspector Pro	prof		\$639.00	0.0%	\$639.00	y
SPM	Cleaning Business Manager (Profit Master)	shed		\$597.00	0.0%	\$597.00	y
SSC	Speak Cleaning in Spanish	teac			0.0%	#VALUE!	y
SSP	Safety Pro	safe		\$249.00	0.0%	\$249.00	y
SSPR	Schedule Pro	sche		\$249.00	0.0%	\$249.00	y
STO	Track On	e-ca			0.0%	#VALUE!	y
SWOP	Work Order Pro	work		\$249.00	0.0%	\$249.00	y